

Who do you know who would appreciate the services provided by Stanair Industrial Door Services Ltd?

Do A Friend A Favour.

Hello ... I'm Demelza Worley, Editor of *Access & Security Update*. Do a friend a favour by adding them to the *Access & Security Update* subscription list. Then, like you, each quarter, they'll get sent relevant, up-to-date information and facts on legislation, health & safety, taxes, and any issues that affect you, the customer. If you would like to refer any colleagues that you feel would be interested in any of our products or services, please tell us about them.

Name: _____	Name: _____	Name: _____	Name: _____
Title: _____	Title: _____	Title: _____	Title: _____
Company: _____	Company: _____	Company: _____	Company: _____
Address: _____	Address: _____	Address: _____	Address: _____
_____	_____	_____	_____
Phone No: _____	Phone No: _____	Phone No: _____	Phone No: _____
Fax No: _____	Fax No: _____	Fax No: _____	Fax No: _____

Please let us know if any of your details have changed, so we can ensure that our information reaches the correct person.

First Name: _____ Last Name: _____ Position: _____

Company: _____ Address: _____

Postcode: _____ Phone: _____ Fax: _____

A very warm welcome to all our readers.

With the current World situation, we need to be tightening our security at home and at work, if you have any worries or would like any advice regarding any access or security products, please contact us on 01536 – 482187.

There are many interesting articles within this issue, for example, Climate Change Levy Taxes, and our new extension at our head office in Kettering.

The purpose of this publication is to keep you up-to-date with what is going on at Stanair, and to encourage feedback from you, so that we can make sure we are supplying you with the services and products that you really want, when you want them. In fact, just to get you in the mood to help us, there is a "Free" bottle of Champagne to anyone who submits an article that gets used in the next issue.

We would welcome any feedback you care to give us.

However, if there is any particular subject you would like us to cover, or have as a regular feature, then let us know by telephoning Demelza, on 01536 – 482187 or drop us a line in the post or by Fax 01536 – 411799.

Stanair, with your custom and support continues to grow and we would like to take this opportunity to thank you and to reassure you that your team here at Stanair continues to strive to improve our products and services for you.

If for any reason you are not DELIGHTED with what we supply to you then please advise us either by contacting your local Service Manager, or you can contact me direct on our Head Office Hotline 01536 – 482187.



Michael Markham
Managing Director

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Bedford: Tel: (01234) 711152

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Michael Markham
Managing Director

Avoid Tax Without Spending A Penny With Your Accountant - Legally!

A new government tax has been introduced called "The Climate Change Levy Tax", whereby companies will be taxed on the amount of energy or natural resources that they use. This includes water, sewage, gas and electric. The more energy that your company uses, the more tax the government will claim, therefore this could effectively increase companies tax contributions by 12 - 15%. The fixed tax rate that will be added onto your gas will be 0.43p per kilowatt unit and for electric, it will be 0.15p per kilowatt unit. (Leicester Energy Agency). This is a significant increase that would sting most companies.

Stanair Doors Ltd can help keep your tax contributions down to a minimum and reduce total energy consumption by conserving energy with one of our Rapi-lux doors. These doors are specifically designed to fully open on approach within five seconds and close just as quickly once you are through the door. This will minimise the amount of escaping energy thus reducing your bills.

Your company can benefit from a Rapid Action Door because

- They conserve heat and have a high energy retention, keeping your heating bills down
- Rapi-lux doors are fast and efficient with a 1 metre per second opening speed
- The strong metal frame of the door is protected by an anti-corrosive coating making these doors extremely durable
- An insulated curtain is available to conserve heat even more
- The photocell installed with the door prevents closure if it is obstructed, for optimal safety
- Various vision panel options can be installed so workplace collisions can be avoided

- The doors need minimum maintenance, saving you money

This small but invaluable investment could save you money by reducing energy consumption and lowering tax contributions for the Climate Change Levy Tax.

Ring 01536 482187 NOW for more information.



Rapi-lux door fully opening in 5 seconds minimising escaping energy.

Physical & Electronic Protection All Under One Roof

Stanair and their sister company Shire Security Ltd will be merging together on the same premises sometime in December 2001, being able to provide total layered security externally and internally. The move has come as no surprise as business is booming for both companies, and the companies are perfectly placed to provide total security solutions.

Stanair will be able to supply Physical Protection such as Roller Shutters, Grilles, and Window Shutters and Shire Security Ltd will be able to provide Electronic Protection such as Intruder Alarm systems, Audio/Visual Access Control, CCTV, and Nurse Call Systems all of which can be monitored.

Back in 1974 Stanair started at The Crescent, Kettering, then working alongside Shire Security in the early 90's. However, due to an increase in business Stanair relocated to Telford Way

Industrial Estate, Kettering in September 1995, as the premises at the Crescent were no longer big enough for both companies.

In July 1996 Stanair bought Shire Security and it became a Limited company, operating from The Crescent premises.

This summer, the head office has been expanded to accommodate both Shire and Stanair. The office extensions have given Shire larger offices upstairs and extra needed space downstairs for the Stanair Service Department. With 2002 approaching fast, both companies are looking forward to continued growth.



Total security protection under the same roof

Free Security Health Check On Commercial & Industrial Buildings Worth £275

Stanair and Shire have joined together to make you this fantastic offer, which will give you access to one of our consultants to ensure that your property is safe and secure.

All possible points of entry that criminals could use will be assessed and free advice will be given to ensure that your premises are fully secure and your property is safe.

Our Security Audit will cover the following areas:

- External Environment including,
 - Gates
 - Fences
 - Lighting
- Building Security including,
 - Doors
 - Windows
 - Skylights
 - Fire Doors & Emergency Exits
 - Grilles
 - Shutters
 - Locking Mechanisms
 - Alarms
 - CCTV (monitored/unmonitored)
 - Audio (monitored/unmonitored)
- Internal Environment including,
 - Alarms
 - Access Control
 - CCTV (monitored/unmonitored)
 - Audio (monitored/unmonitored)

This Offer Is Only Available For A limited Period Only So Call 01536 482187 NOW For Peace Of Mind!

Praise For The Stanair Group

It's nice to know that our customers are pleased with the work Stanair Industrial Door Services Ltd & Shire Security Ltd have completed for them. Here's what they think exactly...

"Dear Martin,

I wanted to drop you a quick note to compliment your technician, John, on the exemplary installation of an intruder alarm system at my private residence. It was a joy to watch a skilled technician give consideration to the aesthetics of the house, which likewise was given consideration at the point of survey by yourself. If you could pass my thanks on to John I would be grateful."

Yours sincerely, G Summers, Kettering

"Dear Sir or Madam

With regards to the visit by your two staff to refurbish one of our roller shutter doors on 11th April 2001. Your two staff namely Mr Ben Walsh and Mr Kevin Millet, arrived on time, did an excellent job in the minimum of time and completed refurbishment with minimum of disruption to our operations. Furthermore, whilst working on the door they noticed a problem i.e. an oil leak on the motor, they were quick to advise myself of this problem, made temporary repairs and further advised of best practice for resolving the situation. Please convey my thanks and appreciation to both of your staff."

Yours sincerely, Brian Connellan, Northampton

"Just a quick note to say I was very pleased with the repairs to our shutter door, your engineer, Nick, was very helpful and polite, so was his apprentice. The work was carried out with minimal fuss and to a very satisfactory conclusion."

Many Thanks, Mr C Fisher, Peterborough

"Dear Sir or Madam

I should like to take this opportunity to pass on my thanks to your engineers, who attended Plant One, following an incident with our loading bay doors. The two engineers who attended to the repair were both understanding of our needs to continue using the loading door and speedy with the repair when the bay became available. Many thanks for your very efficient service and the standards of your staff."

Yours sincerely, Mr S Chandler, Corby

MD Running For Charity 9 Years After M6 Pile Up

Nine years ago, Managing Director of Kettering-based Industrial Access and Repairs firm Stanair, Michael Markham, was involved in a pile-up on the M6. Whilst stationary in traffic jam, a lorry travelling at 68 mph crashed into the back of Michael's car. 26 vehicles were written off in this major traffic incident and the motorway was shut for 5 1/2 hours. Michael sustained hip and pelvis injuries and doctors believed that Michael would not be able to participate in his favourite pastime of running ever again. His hip and pelvis were knocked out of line by the accident but this was not diagnosed until more recently, 2 1/2 years ago.

Unfortunately, doctors could not then do anything in their professional capacity to help Michael, but did advise that he sought treatment from a Chiropractor. Still undertaking this treatment, Michael has also joined a 'Pilates' class, which deals with body control and core stability. Also, he has taken up horse riding. Michael commented that riding for approximately 15 - 20 minutes a week without stirrups helped to free the hips and pelvis.

In February 2001, Michael was permitted to run once again and now the fighting-fit running enthusiast will be raising hundreds of pounds for charity by running in next year's London marathon. "I have always loved running". He added. "It keeps me fit and by raising money I am helping other people who have perhaps been somewhat less fortunate in life than many of us."



Michael Markham, "15-20 minutes a week without stirrups helped to free the hips and pelvis."

QUALITY ON CALL

